Quality Learning and Superior Performance for All

PURCHASING

441 Canton Highway Cumming, GA 30040

Phone: 770-781-6603 Fax: 770-888-0222

March 22, 2023

Carahsoft Technology Corporation 11493 Sunset Hills Rd Ste 100 Reston, VA 20190 Attn: George Nicholls

Dear Mr. Nicholls:

This is to advise you that your company has been awarded a contract from our RFP# P23-07, **Virtual Infrastructure.** The effective date of this contract is June 1, 2023 and terminates on May 31, 2028.

This award is in accordance with the terms and conditions of the contract and with your attached pricing to remain firm for the entire contract period. This award letter is not an official order.

If you have any questions about this award, please contact Trey Tryan at 770-781-6603 or ttryan@forsyth.k12.ga.us. We appreciate your interest in the Forsyth County School System and your participation in our bidding process.

Sincerely,

Brad Richardson

Director of Procurement Services

Manufacturer:

Vendor Representing Manufacturer:

Nutanix Carahsoft

Item No. Quantity Description List Price Cost Each Total Cos	Cos	Price	List	Description	Quantity	Item No.	
Nutanix Small Series Bundle SY Support - Minimum 2 x Intel 5317 (12c 3.1GHz), 8 x 64GB 3200MHz, 2 x 25666 M2. SSD Boot, 2 x 3.84TB SSD 8 4 x 8TB HDD Storage, 2x 10 GbE SFP+, 2 x 10GBaseT, 1 x 1GbE, 4 x 80mm Fan with PWM Controller, 2 x 2000W PSU. 5 year warranty. Node includes 1 year AOS Small and 1 year FLOW Small Accessed - 2 x 3M SFP+ cable, Racking Rail Set, 2 x 4FT C12-C14 Cable S 52,811.00 \$ 32,248.81 \$ 644, 80 NX-AOS12M-ERS Software, ERATE Nutanix AOS Small 1 Year - Renewal NX-FLOW12M-ERS NUTANIX East / West Firewall Software Software, ERATE Nutanix FLOW Small 1 Year - Renewal Nutanix East / West Firewall Software Software, ERATE Nutanix FLOW Small 1 Year - Renewal Nutanix East / West Firewall Software Software, ERATE Nutanix FLOW Small 1 Year - Renewal Nutanix East / West Firewall Software Software, ERATE Nutanix FLOW Small 1 Year - Renewal Nutanix East / West Firewall Software Software, ERATE Nutanix FLOW Small 1 Year - Renewal Nutanix East / West Firewall Software Software, ERATE Nutanix FLOW Small 1 Year - Renewal Nutanix East / West Firewall Software Software, ERATE Nutanix FLOW Small 1 Year - Renewal Nutanix East / West Firewall Software Software, ERATE Nutanix FLOW Small 1 Year - Renewal Nutanix East / West Firewall Software Software, ERATE Nutanix FLOW Small 1 Year - Renewal Nutanix East / West Firewall Software Software, ERATE Nutanix FLOW Small 1 Year - Renewal Nutanix East / West Firewall Software Software, ERATE Nutanix FLOW Small 1 Year - Renewal Nutanix East / West Firewall Software Software, ERATE Nutanix FLOW Small 1 Year - Renewal Nutanix East / West Firewall Software Software, ERATE Nutanix FLOW Small 1 Year - Renewal Nutanix East / West Firewall Software Software, ERATE Nutanix FLOW Small 1 Year - Renewal Nutanix East / West Firewall Software Software, ERATE Nutanix FLOW Small 1 Year - Renewal Nutanix East / West Firewall Software Software, ERATE Nutanix FLOW Small 1 Year - Renewal Nutanix East / West Firewall Software Software, ERATE Nutanix East / West Firewall Software Software, ERA	0 \$	52,811.00 33,984.00	\$	Nutanix Small Series Bundle 5Y Support - Minimum 2 x Intel 5317 (12c 3.1GHz), 8 x 64GB 3200MHz, 2 x 256GB M.2 SSD Boot, 2 x 3.84TB SSD & 4 x 8TB HDD Storage, 2x 10 GbE SFP+, 2 x 10GBaseT, 1 x 1GbE, 4 x 80mm Fan with PWM Controller, 2 x 2000W PSU. 5 year warranty. Node includes 1 year AOS Small and 1 year FLOW Small Accessories - 2 x 3M SFP+ Cable, Racking Rail Set, 2 x 4FT C12-C14 Cable Software, ERATE Nutanix AOS Small 1 Year - Renewal Nutanix Platform Software Software, ERATE Nutanix FLOW Small 1 Year - Renewal	20	NX-NODE-ERSS NX-AOS12M-ERS	

	Item No.	Quantity	Description		Cost Each	Tot	al Cost
E-Rate Ineligible Costs	Prism		Nutanix Prism, one click infrastucture management	\$ 479,324.00	\$ 291,374.96	\$	291,374.96
	Core Services	1	Professional Services related to deployment	\$ 122,894.42	\$ 107,691.03	\$	107,691.03
	Frame 5 YR Package (optional)	1	Frame Licensing, 1500 Max Concurrent Users	\$4,320,000.00	\$1,290,390.00	\$:	1,290,390.00
	VDI CORE Package (optional)	1	Nutanix Platform for VDI, Frame/Citrix/Horizonview	\$2,607,000.00	\$ 372,435.00	\$	372,435.00
	VDI CORE Services Package (optional)	1	Professional Services related to VDI Core Deployment	\$ 159,300.00	\$ 159,300.00	\$	159,300.00
	Frame Deployment Services (optional)	1	Professional Services related to VDI Frame Configuration	\$ 159,300.00	\$ 159,300.00	\$	159,300.00
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